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**1. Chinese Transnational Business and Merchant Culture in Hong Kong, South China, Canada and U.S.**

Hong Kong has been called as an internationalised city but how Chinese conducted their business within the orbit of Chinese culture is still not very clear. Why Chinese business documents deserved historians' attention? How "family" and guanxi (connection) played a role in business as revealed from the business documents? The business documents such as accounting records and business correspondences will definitely help in writing of the business history of them. This project will be mainly taken in conference format by focusing on the business firms which had been making business continuously in Hong Kong for a long period of time. Some of these firms might have close connection with South China, North America and the Asia Pacific region. This conference will also be aimed at showing business information as derived from the documents which may lead to significant revelations on the seldom understood economic activities of Chinese merchants in the colony. This project is funded by the Lee Hysan Foundation.

**2. 60 Years of Broker Career: Tung Wai's Biography as Told by his Oral History Interviews**

Hong Kong has been famous of its banking and financial businesses, but we do not know how they are so successful until the history of the business itself has been written. This project will be focused on a man who has been involved in investing and speculating of the stock market in Hong Kong for a long period of time. The interviewee Tung Wai has witnessed the four panics of the Hong Kong stock market in 1973, 1987, 1997 and 2008. Today Mr. Tung is at his eighty, an oral history about his life, his time and his view of the evolution of the Hong Kong capital market has to be done without any delays. This project is aimed to study: 1. the formation and development of Tung's business career in the trading of Hong Kong stocks; 2. the personal views of the evolution the Hong Kong stock market in the last half century; 3. the Tung's security analysis, investment strategy, and risk management; and 4. the notion of investing and speculating in Hong Kong.

**3. Advertising Banks in Hong Kong: An Illustrated History, 1920s-1980s**

Funded by the Hang Seng Bank Golden Jubilee Education Fund for Research, this project studies the marketing history of local Chinese and business strategies of local Chinese, mainland Chinese and foreign banks in Hong Kong; the policy of

the Hong Kong government in regulating and deregulating the local banking industry; and the business orientation of these banks towards drastic political and economic changes in China and the world.

#### 4. The Connection of Han-yeh-ping Coal and Iron Company with Japan: An Analysis of the Loans provided by the Yokohama Specie Bank, 1920s-1930s

Funded by the Sumitomo Foundation, this project analyses not only the terms and conditions but also the impact made by the Japanese loans provided by the Yokohama Specie Bank to the Han-yeh-ping Company in the 1920s and 1930s. the research will be based upon the newly opened materials of the bank in the University of Tokyo.

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